

#### **EVENTO DE NETWORKING**

## **HEALTHCARE & PHOTONICS**

TECNOLOGIAS FOTÓNICAS APLICADAS AL SECTOR HEALTHCARE





"Soporte a la innovación en fotónica para empresas"









A unique "plug-and-play" innovation support model connecting European companies to the best in photonics research technology and expertise tailored to specific business opportunities and need



Access Center for Photonics Innovation Solutions And Technology Support



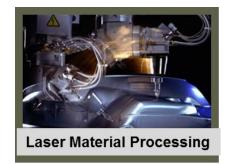




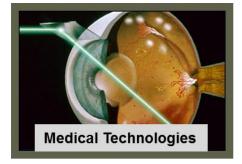


## What are the market applications for photonics innovation?

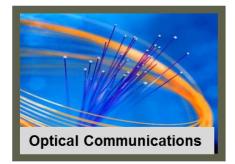
The EC identified 10 key application domains to support Europe in its innovation endeavours with photonics as a key-enabling technology\*







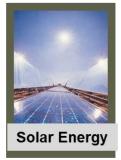
\* Source: Photonics 21 Strategic Research Agenda 2010



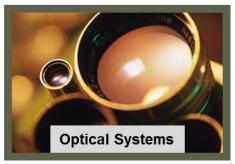














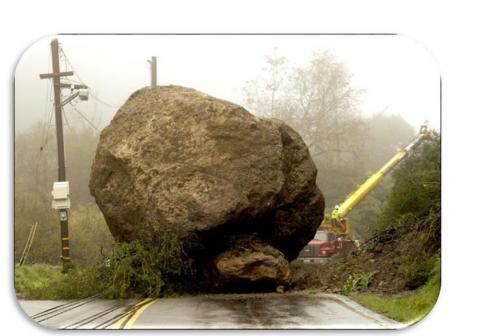






# Why is there a need to support innovation?

If European companies want to keep their market share, continued product innovation with photonics will be crucial ...





But SMEs and large-scale companies often encounter road-blocks in their innovation efforts...









### What are the major roadblocks to innovation – especially for SMEs?

### **Human resources & expertise**



in-house experts & photonics expertise are missing



supporting an in-house R&D team is too expensive



identifying external experts is often a shot in the dark



dedicated task forces for photonics solutions are almost non-existent

## Technology



in-house cutting-edge photonics technology is missing



investment risk is too high or financially irresponsible



multi-stop technology shopping fails; partial solutions are often incompatible



one-stop shop technology supply chains are almost non-existent









# ACTPHAST has been specifically designed to offer a large-scale solution



## **CREATE**

one-stop shop solutions provider based on the best technology platforms

plug-and-play
task forces for
photonics innovation
composed of the best
EU experts





AND

# **REMOVE** photonics innovation roadblocks



prioritize product innovation



open new markets



accelerate the time-to-market

## **SUPPORT**

**European SMEs and LSCs** 



grow business



create jobs









# What kind of support is available?





























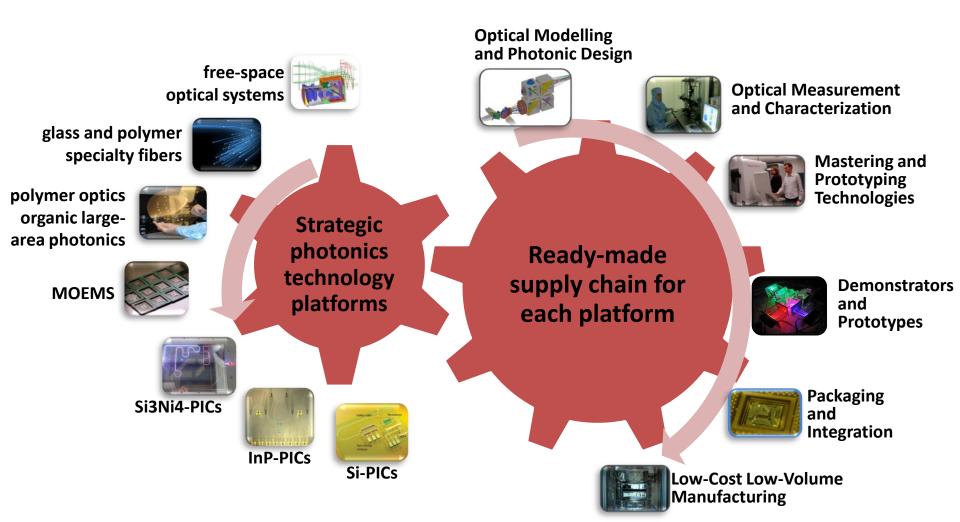






## What kind of support is available?

ACTPHAST partners represent 7 strategic technology platforms, each a readymade supply-chain for supporting industry from design to prototype













## How are proposals for innovation projects evaluated?

8 key eligibility and evaluation criteria are used to select the best projects for support



European identity & project objectives in line with EC



pre-competitive character of the request



demonstrable capacity
of ACTPHAST
to accomplish the request



level of requested subsidy commensurate with the support



quality of the proposal including consensus on IPR



innovative character of the proposal



level of involvement of the company



potential impact on the company's business



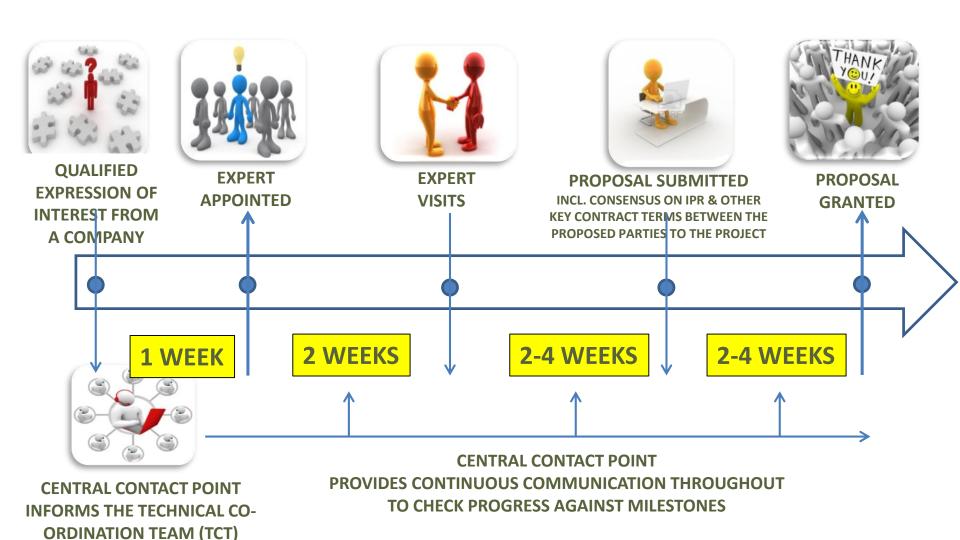






## **Fast Decision-Making on Proposals**

The proposal is prepared by the ACTPHAST expert so there is minimal paperwork for the company











# **Fast Execution of Projects**

Contract templates help to accelerate the process; typically 0-3 months to sign the contract, and 6 months to complete the project



**BETWEEN THE PARTIES TO THE** PROJECT, I.E. THE **COMPANY AND ONE OR MORE RESEARCH INSTITUTES** 

**INVOLVED** 



**CENTRAL CONTACT POINT ENQUIRES** 



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PERIODIC IMPACT **MEASUREMENT AFTER** PROJECT COMPLETION, **E.G. REVENUE & JOBS GROWTH IN SUPPORTED COMPANIES** 









## Summary of key benefits to industry



focus is on the company's innovation challenge



one-stop shop for top experts and technology that best suit the business challenge



low administration; companies are seen as customers of the programme and most paperwork is done centrally on their behalf



centralized contact point for fast response



timely support; typical project duration of 6 months aimed at faster time-to-market



subsidy lowers company's innovation threshold; 100% subsidy for SMEs 50% subsidy for large companies



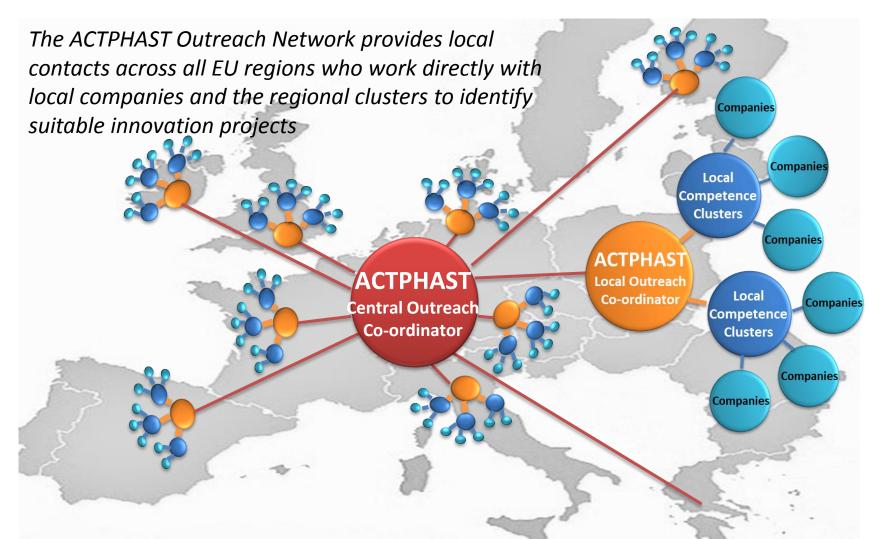






## How to start discussions?

Contact the Local ACTPHAST Outreach Co-ordinator for your region to start discussions on applying for support











ACTPHAST is specifically designed to remove the major innovation roadblocks for European companies, providing support which is:

- ✓ Low cost 100% subsidy for SMEs
- ✓ Low risk we find the right experts for you
- √ Low admin we do the paperwork for you
- ✓ Fast turnaround we complete projects within 6-9 months

# Q&A

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