Our programme for startups



## We boost your growth

We give global support to the growth of your startup, offering you a close and continuous companionship that will boost your business opportunities and attract capital in an exponential way.

Let's get down to business. We know how to accelerate your access to capital and the market.

### secpho

#### We offer you...



Connection to the market



Access to public and private funding



Connection with technology partners



Visibility and positioning



International connection



Protection and valorisation of your technology

## It's now or never.

Deep tech is a global phenomenon. Private investment in these technologies has skyrocketed. Industries, cities and healthcare are going digital. Do you want to connect to the market? Are you looking for capital?



Global private investment in deep tech has been growing by 20% every year since 2015.



More than 30 companies from our ecosystem are currently seeking €40 million in funding.



of startups received private investments over the last 5 years in our deep tech ecosystem.

# We make entrepreneurship in deep dech an exciting journey.

### Connection to the market



We bring you closer to end users and integrators who may be interested in your developments. Thanks to our wide network of contacts and extensive collaboration with more than 30 sectors, we help you to identify market needs in order to increase the probability of success in the launch of your product.

### Access to public and private funding



We help you get public and/or private funding to develop your technology, commercialise your product and grow in the market.

### Visibility and positioning

We give visibility to your products and services through our communication channels and our press agency specialised in technological innovation to position your technology in the deep tech ecosystem. This visibility translates into new business opportunities and projects.

### Connection with technology partners



We give you access to technical expertise and help you find the best technology partners for your project.

### International connection



We give you access to our extensive network of contacts on five continents and help you to join international projects. We carry out collaboration programmes with countries in North Africa, the Middle East and Latin America, in search of funding and matchmaking opportunities for you.

## Protection and valorisation of your technology



Our ecosystem is made up of experts in the protection and valorisation of technologies. Having access to this expert forum can help you to valorise your technology, protect it and face an investment round in the best conditions.



## Get to know our ecosystem...

680	165	2.695
EXPERTS IN DEEP TECH	PATENTS PER YEAR	SCIENTIFIC PUBLICATIONS PER YEAR
1.155	9.470	45,2
MILLION EUROS OF ANNUAL TURNOVER	EMPLOYEES	AVERAGE EXPORT PERCENTAGE

Only those who collaborate and connect their ideas are able to achieve what no one else has done before.

What do you want to achieve?

# Some of the most promising startups are part of secpho...



## Seeking pioneers. Are you in?

#### **Pricing plan**

for start-ups and spin-offs with annual revenues of less than 250k€

#### Opción recomendada

#### Complete programme 150€/month

All services included:

- Connection to the market
- Access to public and private funding
- Visibility and positioning in the deep tech ecosystem
- Connection with technology partners
- Protection and valorisation of your technology
- International connection

#### Special price for spin-offs from members 125€/month

#### All services included:

For spin-offs from R&D centres that are members of the cluster, the full programme is offered at a reduced price.

## Mentoring session

We organise a mentoring session to give you feedback on your business and help you focus on the next steps.

Members of secpho 125€

375€

Non-members

### Matchmaking session

Access to investors day event that will feature pitching sessions, b2b meetings with selected startups and networking with international investors.

Members of secpho 75€\*

Non-members

175€\*

\* per person

