

A group of people are seated around a dining table in a restaurant. They are smiling and holding wine glasses, suggesting a social gathering. The table is set with plates of food, including what appears to be a salad and some bread. The background is a simple, light-colored wall.

ALACARTE

A HEALTHIER WAY TO DRINK WINE



Diet
Coke[®]





ALÀ CARTE

THE BIG TREND IN ALCOHOL



1.6%

2018 Global
Alcohol consumption



58%

Global
No-low alcohol drinks sales



85%

Online discussions
low-no alcohol drinking

CONSUMERS ARE EVOLVING



HEALTH & WEALTHNESS



CONTROL



JOY

A WINE SOLUTION FOR NO-LOW ALCOHOL
CONSUMERS IN RESTAURANTS

DOES NOT EXIST

TILL NOW



RESTAURATEURS
MISSED OPPORTUNITIES

FEW NO-LO WINES

LOW QUALITY



ALACARTE

FIRST MACHINE THAT
REDUCES ALCOHOL FROM
WINE IN MINUTES.

Aleix Barandiaran
CEO and Founder

**+
VALUE**

**+
CHOICES**

**+
WINE SALES
REVENUES**

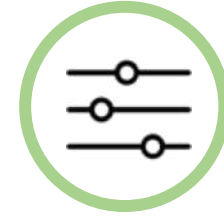
**SAME
WINE INVENTORY**



DRINKS



ALL WINES



PERSONALIZED



1-5min



HIGH QUALITY



IoT

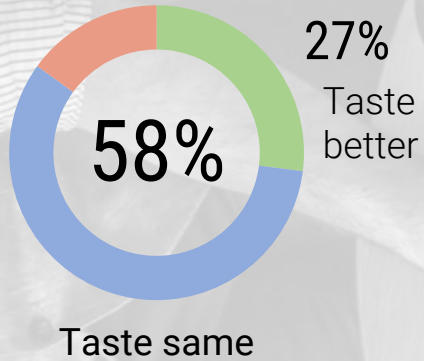


**WITHOUT OPENING
THE CORK**

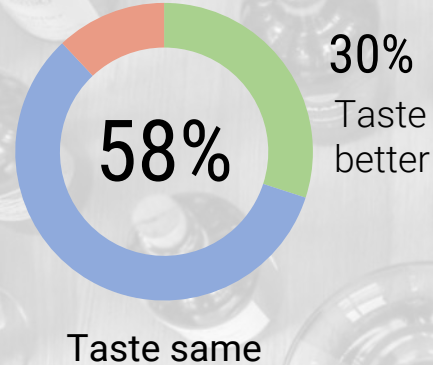
WHY WE KNOW IT IS A GOOD SOLUTION CONSUMERS

OUR REDUCED WINES TASTE THE SAME OR BETTER THAN THE ORIGINALS

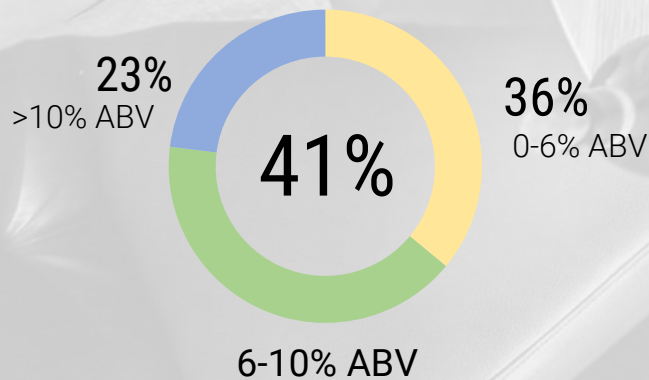
RED WINE



WHITE WINE



PEOPLE WANT WINES BETWEEN 6-10% ABV

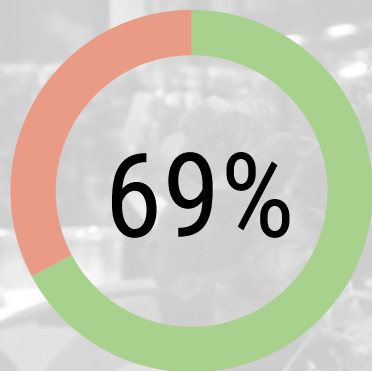


BLIND TEST



CONSUMERS LOVE IT

WHY WE KNOW IT IS A GOOD SOLUTION RESTAURANTS



Want to have this machine
in their restaurant

PILOT PROGRAMME



RESTAURANTS LOVE IT

LOI FROM 20 RESTAURANTS TO BUY THIS MACHINE

POTENTIAL CLIENTS WE ARE SPEAKING WITH:



WHY WE KNOW IT IS A GOOD SOLUTION

WINE EXPERTS



Alacarte wines taste better
than any no-lo wine in the market



JOSEP ROCA | Celler de Can Roca Sommelier



FRANÇOIS CHARTIER | World's Best Sommelier



FERRAN CENTELLES | elBulliFoundation Sommelier



XAVI AYALA | Can Jubany Head Sommelier



ISABELLE MOREN | Chartier Createur d'Harmonies



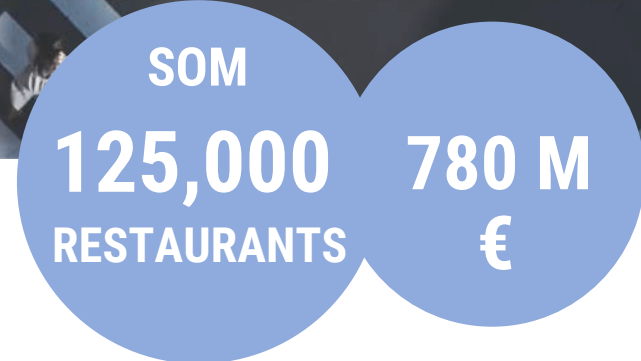
EXPERTS LOVE IT

MARKET



FULL-SERVICE - WINE MENU

10,000	TOP RESTAURANTS
90,000	REFERENCE RESTS.
900,000	F.S. RESTS.



EUROPEAN UNION



COMPETITORS

	ALCANTARA	WINE PRODUCERS
Wine Quality	✓	✗
Personalization	✓	✗
Same Wine Inventory	✓	✗
Expiration Label Required	✓	✗



6,250€

ONE TIME
TRANSACTION



195€/month

RENTING MODEL
4 years



ROADMAP

FUNDING



CLOSE SERIES A

Q4'20

Q1'21

Q2'21

Q4'21

Q4'22

PRODCUT



START INDUSTRIALIZATION

1ST PRODUCTION MACHINE

EUROPE MARKET LAUNCH



USA MARKET LAUNCH



JAPAN MARKET LAUNCH



TEAM



ALEIX BARANDIARAN
CEO | FOUNDER

INDUSTRIAL ENGEENIRING



JORDI GAMEZ
PRESIDENT | FOUNDER

ECONOMICS



PERE CASTELLS
CScO | FOUNDER

CHEMISTRY



JORDI MILLAN
DIRECTOR | ENGINEERING

AGRI-FOOD ENGINEERING



MARTA LLIBRE
COO

OPERATIONS & PR



PERE PLANAGUMÀ
DIRECTOR | POINT OF SALE

CHEF



DAVID FORER
DIRECTOR | WINE QUALITY

MASTER OF WINE



MARC ALVAREZ
DIRECTOR | MARKETING

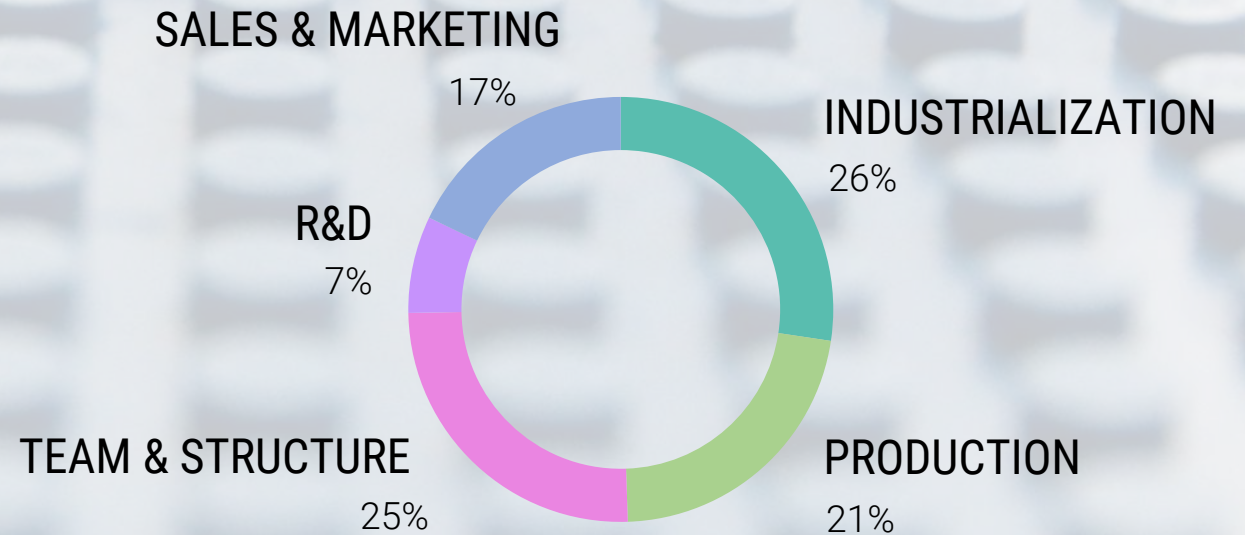
DRINKS ATELIER

SERIES A

5M€

CLOSING DATE Q1'21

USE OF FUNDS (2 years)



**HUGE MARKET POTENTIAL
DISRUPTIVE TECHNOLOGY
ALL ALCOHOLIC BEVERAGES**



PERSUING A HEALTHIER LIFESTYLE

JOIN THE HEALTHY MOVEMENT

THANK YOU



ALACARTE

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