Our programme for researchers



# We turn your knowledge into solutions

We help researchers to connect their capacities with the challenges of our society by promoting applied research. Through open innovation models, we connect scientific talent with companies in all sectors.

We are your expert innovation ecosystem in deep tech

#### We offer...



Connection with industry



Access for public funding



Access fro private funding



Visibility and positioning



International connection



Connection with techological partners



#### How do we do it?

# Connecting research and entrepreneurial talent with capital, market and industry challenges.

We transfer the impact of your research from the lab to the market, driving applied research. In this way we consolidate your knowledge and, thanks to it, the enrichment of the sustainable development of our society.

At the same time, through open innovation models, we connect scientific talent with companies from all sectors. We create powerful consortia to develop collaborative innovation projects, thus promoting knowledge transfer.

#### **Our formula**

A methodology endorsed by more than 500 companies in 30 industrial sectors.

#### Connection with industry



• We bring you closer to end users and integrators who may be interested in your developments. Thanks to our wide network of contacts and extensive collaboration with more than industrial 30 sectors, we help you identify market needs and industry technology challenges, in order to connect your research with the market and facilitate the transfer of your technology.

#### Visibility and positioning



• We give visibility to your products and services through our communication channels and our press agency specialised in technological innovation, to position your technology in the media. This visibility translates into new business opportunities and collaborative innovation projects.

#### Access to public funding



• We have the facility to incorporate you in European proposals as well as in the search for international partners through our extensive network of contacts. In addition, secpho is one of the few clusters certified by the Spanish Ministry of Industry as AEI (Innovative Business Association). This allows us to receive grants of up to €300k for innovation projects. These grants are received before the start of the project and come in the form of a financial subsidy.

#### Access to private investment



• If you want to launch your spin-off, we help you find the best conditions to attract private investment and connect you with our network of investors specialised in deep tech.

# Connection with technological partners



• We give you access to technical expertise and help you find the best technology partners for your collaborative project.

#### International connection



• We give you access to our extensive network of contacts on five continents and help you to join international projects. We run partnership programmes with countries in North Africa, the Middle East and Latin America, looking for funding and matchmaking opportunities for you.

#### Get to know our ecosystem...

680

EXPERTS IN DEEP TECH **165** 

PATENTS PER YEAR 2.695

SCIENTIFIC
PUBLICATIONS PER YEAR

1.155

MILLION EUROS OF ANNUAL TURNOVER 9.470

EMPLOYEES

45,2

AVERAGE EXPORT PERCENTAGE

Only those who collaborate and connect their ideas are able to achieve what no one else has done before.

What would you like to achieve?

### Already leading the future...



### Seeking pioneers. Do you join us?

